Guide for Customer Communication

Pictures speak louder than words. Use these tips to create simple, short videos that highlight your hotel to target prospects and other potential guests.







Your Drip Campaign

Video #1 - Check-in experience

Feature contactless, minimal contact, or express check-in and mention:

- Pre-authorized credit card prior to arrival
- Digital check in available
- Plexiglass at desk for distancing and safety
- Sanitized keys or key scan via smartphone

Video #2 - Navigating to your room

Highlight safety and security in public spaces including:

- Recommended social distancing when possible-6ft. standing points at front desk, tables spaced in breakfast area
- Elevators-high touch areas disinfected at regular intervals
- Luggage carts-disinfected at regular intervals
- Sanitization stations-state location (i.e., at entrance, elevator, stairwells, etc.)
- Fitness Center-hours of operation, private use of the facility available on request, based on availability
- Pool-hours of operation, private use of facility available upon request/availability
- Frequent cleaning schedule for all public space

Drip Campaign continued

Video #3 - How your room was cleaned

Reiterate rooms are deep cleaned and sanitized highlighting:

- Extra attention on high touch areas like remote controls, toilet seats and handles, nightstand, phone, HVAC controls, light switches, alarm clocks, luggage racks and floors
- Trained staff on hygiene code of conduct
- PPE: masks/gloves--handling, wearing and proper disposal
- Handwashing frequently with soap and water (20 second routine)
- Employees exhibiting symptoms of illness will not report to work

Video #4 - Breakfast experience

Inform of F & B hygiene and safe handling procedure including:

- Breakfast attendant abides by hygiene code of conduct and wears PPE
- Reduced in-person contact
- Breakfast delivery to room availability (if applicable)
- · Portion controlled so food is not exposed for long periods
- Sneeze and cough guards present at all food service stations
- Disinfecting tables between each guest
- Grab and Go available

Video #5 - During your stay

Focus on the housekeeping offerings including:

- Rooms cleaned by request only (explain how this worksare there notes to hang on door, call upon request or available upon request at front desk check-in, etc.)
- Fresh towel and linen exchange available by request
- Hand sanitizer and disinfectant provided in room

Draw attention to room service options:

- On site room service delivery availability (if applicable)
- Third party delivery options for all meals available in the room
- Self-serve snack shop/marketplace available





Video #6 - Check-out experience

Explain contactless or express check-out options and advise:

- Emailed receipt will be sent with a prompt to book next stay
- Feedback is requested. A brief survey will be sent requesting feedback about your experience

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